

Request for Proposal

KANSASWORKS State Board's Health Care Workforce Partnership (HCWP) Committee is now accepting proposals for a summit facilitator. The summit is scheduled April 18 and 19, 2011 in Salina, Kansas. Health care, education, economic, workforce, and community development partners will come together to develop an action plan resulting in an increase of primary health care workforce across the state with an emphasis on meeting rural needs. The summit is the next step in fulfilling Kansas' health care workforce development planning grant awarded in late 2010.

U.S. Health and Human Services, Health Resource and Services Administration Workforce Development Planning Grant Overview

Primary Goal: Develop a plan to increase the primary health care full time equivalent (FTE) workforce by 10-25% over the next 10 years to meet the expected demand for health care services with an emphasis on rural counties.

The following attachments provide more details on the focus of this project and work completed to date:

- Grant Abstract
- Health Care Workforce Planning Grant Performance Benchmarks
- Health Care Workforce Partnership Work Plan
- Partnership Members
- HCWP Committee Website

Project Scope

Facilitate a summit with the goal of producing consensus on strategies that, if implemented, would increase the primary health care workforce FTE's by 10 to 25 percent over the next 10 years. Begin immediately working with the planning committee to determine summit agenda, structure and methods to aid in successful outcomes. Spend two days in Salina (April 18-19) actively facilitating the process to reach a consensus on approaches that, if implemented, would fulfill the primary goal of the planning grant. Following the summit, provide a summary and suggested next steps to the Health Care Workforce Partnership.

Summit ground rules:

- Everyone’s voice is heard
- Everyone has an equal voice
- All participants should provide input into the plan’s development
- Developing a vocabulary that allows non-health professionals (workforce, economic and community development) to be on level playing field when deciding upon recommendations
- Avoid turf issues as much as possible

Outcomes of the summit should include:

- Consensus is reached on suggested approaches/activities that increase access to primary health care for rural Kansans
- Participants feel they have ownership in the outcome
- Framework is established for the anticipated Implementation Grant

Target Participants

- Anticipating 50 to 75 participants, mostly from participant list of the Health Care Workforce Partnership Committee and its interested parties (see “partnership members” attachment)
- Partners are varied and include health, government, education, economic, workforce and community development

RFP Response

Please submit the following:

- Cost proposal including recommended number of planning meetings (with group and on your own), two day summit and post event summary
- Specific skills/knowledge you possess that would enhance the outcome of this project
- Short synopsis of three successful projects with similar work scope along with contact name and phone number of the project manager
- Response due by February 28, 2011
- Submit proposals to: cdeckert@kansascommerce.com
- Questions? Contact Carla Deckert, Health Care Workforce Planning Consultant, (785) 296-2781

Project Title: Kansas Health Workforce Partnership
Applicant Name: KANSASWORKS State Board, Kansas Department of Commerce
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FAX: (785) 296-1404
Email: cnau@kansascommerce.com
Website: <http://www.kansasworksstateboard.org>

The KANSASWORKS State Board, the state workforce investment board for Kansas, in the Kansas Department of Commerce seeks \$150,000 in funding through HRSA-10-284, Affordable Care Act State Health Workforce Development Planning Grants, to complete comprehensive health care workforce planning for the state of Kansas. The KANSASWORKS State Board will create a subcommittee to carry out the activities of this grant, the *Kansas Health Workforce Partnership* (KHWP). This partnership will include, but not be limited to, the necessary partners outlined in the grant guidance: a health care employer, labor organization, two-year institution of higher education, a four-year institution of higher education, the recognized state federation of labor, the state public secondary education agency, the state P-16 or P-20 Council, and a philanthropic organization actively engaged in health workforce activities.

The goal for the KHWP will be to determine approaches and activities that will result in an expansion of the primary care full-time equivalent health care workforce among professions with current shortages in the state by between ten and 25 percent over the next ten years. During the planning grant, the KHWP will focus on the seven activities outlined in the grant guidance. These include analyzing state labor market information, identifying current and projected high demand state or regional health care sectors, identifying existing resources to recruit, educate or train, and retain a skilled health workforce, describing academic and health care industry skill standards, describing state secondary and postsecondary education and training policies, models, or practices for the health care sector, identifying federal or state policies or rules to develop a health care workforce development strategy and barriers and a plan to resolve them, and conducting programmatic evaluation and reporting.

Kansas currently faces a severe health workforce shortage throughout the state for all primary care health professions, even at the current level of demand. In Kansas, there are 94 county-level geographic or population primary care Health Professional Shortage Areas (HPSA), 98 dental HPSAs, and 100 mental health HPSAs, out of 105 total counties. The potential for heightened demand for health providers due to a larger number of the population having access to insurance as well as the expansion of federal programs including the National Health Service Corps and the Health Center Program through the Patient Protection and Affordable Care Act will result in an even higher demand for primary care health professionals in the state. It is imperative that the state and other stakeholders assess and plan for how to meet these needs, so that the state is better able to implement activities and strategies that will result in an increased supply of these vital health professionals.

Planning grant funds will be used to pay for a full-time position to coordinate the activities of this grant as well as for programmatic expenses for the KWHP, including supplies and purchased data

This grant will develop an action plan to increase the health care workforce across the state with emphasis on the rural counties.

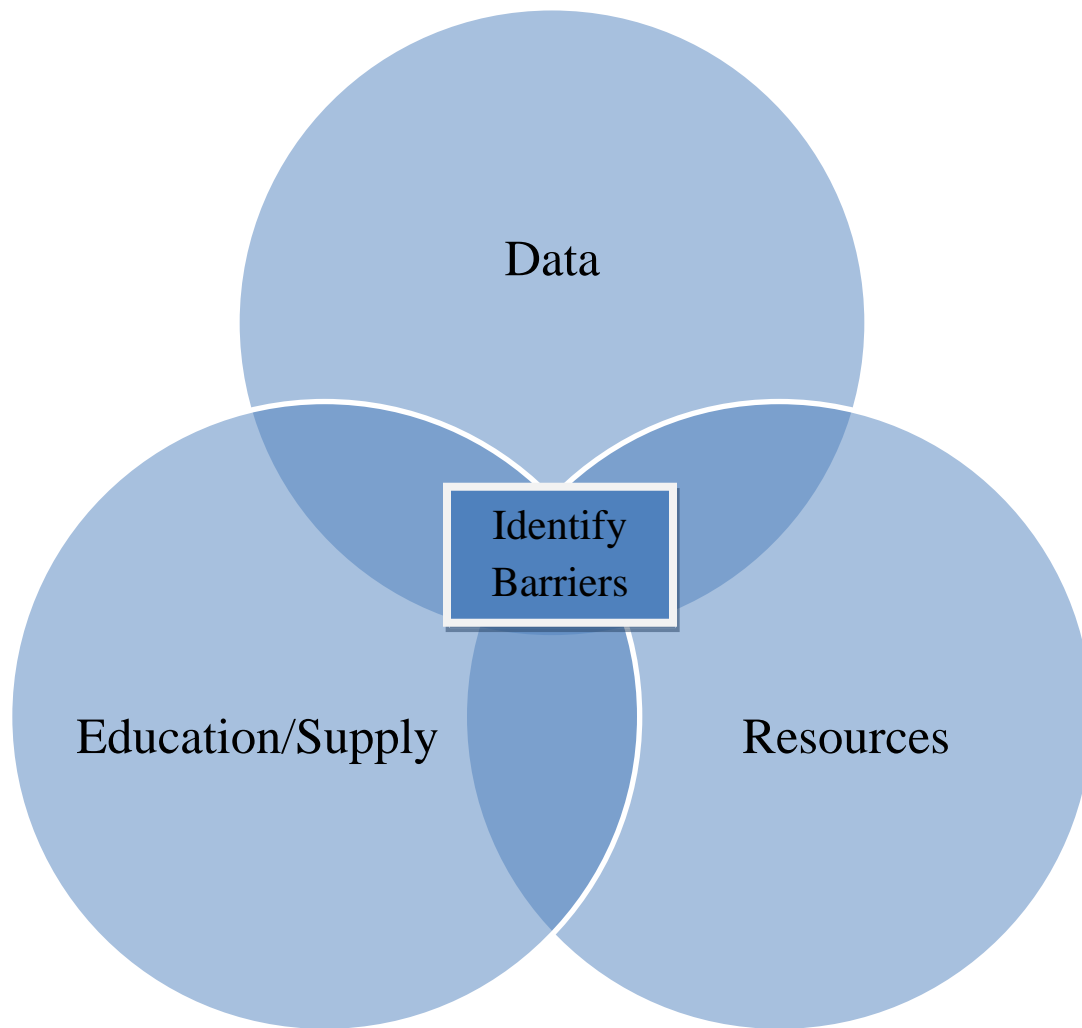
HEALTH RESOURCES AND SERVICES ADMINISTRATION
STATE HEALTH CARE WORKFORCE PLANNING GRANT
FY 2010

PLANNING GRANT PERFORMANCE BENCHMARKS

STATE: {Kansas}		
Performance Benchmark	Target	Actual
1. Completion of an analysis of (Kansas) health care labor market information.	2-28-11	
2. Identification of current and projected high demand health care occupations within (Kansas).	2-28-11	
3. Identification of existing Federal, State, and private resources to recruit, educate or train, and retain a skilled health care workforce and strengthen partnerships.	3-15-11	
4. Completion of a description of the academic and health care industry skill standards for high school graduation, for entry into postsecondary education, and for various credentials and licensure.	4-15-11	
5. Completion of a description of the State secondary and postsecondary education and training policies, models, or practices for the health care sector, including career information and guidance counseling.	4-15-11	
6. Identification of Federal or State policies or rules that act as barriers to developing a coherent and comprehensive health care workforce development strategy and a plan to resolve these barriers.	5-2-11	

**Please feel free to add additional benchmarks and set targets by adding additional rows to this table.*

KANSASWORKS State Board
Health Care Workforce Partnership Objectives



Data: Analyze state labor market information in order to create health care career pathways for students and adults, including dislocated workers
 Identify current and projected high demand state or regional health care sectors for purposes of planning career pathways

Resources: Identify existing federal, state and private resources to recruit, educate or train and retain a skilled health care workforce and strengthen partnerships

Education: Describe the academic and health care industry skill standards for high school graduation, for entry into postsecondary education and for various credentials and licensure
 Describe state secondary and postsecondary education and training policies, models or practices for the health care sector, including career information and guidance counseling

Identify Barriers: Identify federal or state policies or rules to developing a coherent and comprehensive health care workforce development strategy and barriers and a plan to resolve these barriers
 Participate in programmatic evaluation and reporting activities

Primary care definition clarified: a clinician who provides integrated, accessible healthcare services (i.e. able to diagnose and write a prescription). HRSA's focus: doctors, physician assistants or advanced registered nurse practitioners. {Source: HRSA 11/23/10 TA Call}

KANSASWORKS State Board
Health Care Workforce Partnership Contributors

Data Contributors:

International Brotherhood of Electrical Workers

Kanas Academy of Family Physicians

Kansas Board of Healing Arts

Kansas Commission on Disability Concerns

Kansas Department of Health and Environment – Kansas Primary Care Office

Kansas Department of Health and Environment Bureau of Public Health Informatics

Kansas Department of Labor – Labor Market Information Services

Kansas Health Policy Authority

Kansas Hospital Association

Kansas Medical Society

Kansas National Education

Kansas State Board of Nursing

Kansas University School of Medicine

University of Kansas Area Health Education Center

University of Kansas Division of Adult Learning Services

Washburn University

Wichita State University Physician Assistant Program

Wichita State University School of Nursing

Workforce Partnership – Local Workforce Investment Board Area Five

Resource Contributors:

Association of Community Mental Health Centers of Kansas, Inc.

Bi-State Nursing Workforce Innovation (UMKC)

KANSASWORKS State Board
Health Care Workforce Partnership Contributors

Community HealthCare System, Inc.

Hutchinson Community College

International Brotherhood of Electrical Workers

Kansas Advanced Practice Registered Nurse Task Force

Kansas Academy of Family Physicians

Kansas Association for the Medically Underserved

Kansas Association of Homes and Services for the Aging

Kansas Board of Pharmacy

Kansas Board of Regents

Kansas Center for Nursing Scholarship & Leadership

Kansas Department of Commerce – Rural Development

Kansas Department of Commerce – Workforce Services – Employment Services

Kansas Department of Health and Environment – Kansas Primary Care Office

Kansas Department of Health and Environment – Oral Health

Kansas Health Care Association

Kansas Hospital Association

Kansas Hospital Education and Research Foundation

Kansas Medical Society

Kansas State Board of Nursing

Kansas State Department of Education

Kansas University School of Medicine – Public Policy

Kansas University Medical Center’s Area Health Education Centers

Kansas University Medical Center’s Rural Health Education and Services

P-20 Council (sunset 12-31-10)

Salina Family Healthcare Center

**KANSASWORKS State Board
Health Care Workforce Partnership Contributors**

Washburn University School of Nursing

Education Contributors:

Bi-State Nursing Workforce Innovation (UMKC)

Community HealthCare System, Inc.

Fort Hays State University School of Nursing

Hutchinson Community College

Kansas ARNP Task Force

Kansas Board of Healing Arts

Kansas Board of Regents

Kansas Medical Society

Kansas National Education Association

Kansas State Department of Education

Kansas University Medical Center's Area Health Education Centers

Kansas University School of Medicine

Kansas University School of Nursing

P-20 Council (sunset 12-31-2010)

Smoky Hill Family Residency

Washburn University School of Nursing

Wichita State University Physician Assistant Program

Wichita State University School of Nursing

For more information visit the HCWP Committee’s website.

CLICK BELOW IMAGE TO ACCESS WEBSITE



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Go to www.kansasworksstateboard.org, click “About Us” > “Special Committee/Task Force” > “Health Care Workforce Partnership Committee”