

LOCAL AREA REPORT: Highlights

Local Area No.

II

Local Area Name

Heartland Works, Inc.

Program Year

2008

State Board Meeting

07/22/09

List highlights in the Local Area, such as new initiatives, collaborative partnerships, etc.

Collaboration between a Heartland Works Business Consultant and a Commerce Program Specialist resulted in a job seeking skills workshop targeted to our dislocated workers. These two co-workers developed and now co-facilitate this workshop in our Workforce Centers on an as-needed basis. The workshop not only provides specific job seeking techniques, but also allows discussion of how being dislocated has affected their current state of mind and redirects any pessimism into optimism and future employment opportunities.

The Summer Youth Employment program in Local Area II is progressing well with almost 350 youth enrolled and placed at worksites throughout the Local Area. Enrolled youth have the opportunity to work up to 40 hours per week in jobs ranging from \$7.25 to \$8.00 per hour. Each youth is matched with a worksite that offers opportunities for work experience, mentorship and the development of a credible work history with solid work references.

Report completed by: Arlene Ockwood, Senior Training & Development Director

Date: 7/9/2009

User tip: To return while inside a cell, hit and hold "Alt" key, then hit "Enter."

LOCAL AREA REPORT: Kansas WORKReady! Certificates

Local Area No. II	Local Area Name Heartland Works, Inc.	Program Year 2008	State Board Meeting 07/22/09
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	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
Pre-Certificate Data					
New WIN Registrants	78	74	146	225	523
Study Hours	176	179	353	502	1210
Certificates Issued					
Gold Certificates	12	9	23	46	90
Silver Certificates	10	29	38	42	119
Bronze Certificates	2	2	7	14	25
Total Certificates Issued	24	40	68	102	234

Comments: The WIN numbers come directly from the reports within the WIN program.
The WORKReady! numbers come from an internal spreadsheet used to track all certificates given out.

Report Completed By: Candace Molzhon, Commerce Regional Operations Mgr

Date: 7/7/2009

LOCAL AREA REPORT: Performance

Local Area No.	Local Area Name	Program Year	State Board Meeting
II	Heartland Works, Inc.	2008	07/22/09

	Goal	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
	Sanction					
ADULT						
Entered Employment Rate	83.0%	91.7%	94.9%	87.3%	91.3%	91.2%
Employment Retention Rate	89.5%	93.7%	96.6%	87.8%	93.0%	93.1%
Average Six Months Earnings	\$12,500	\$16,748	\$13,693	\$16,486	\$19,420	\$16,867
Total Participants (see below)*	\$10,000			\$16,486	\$19,420	\$16,867
DISLOCATED WORKER						
Entered Employment Rate	90.0%	88.9%	100.0%	88.9%	83.3%	88.6%
Employment Retention Rate	92.0%	100.0%	100.0%	100.0%	77.8%	93.5%
Average Six Months Earnings	\$16,000	\$13,989	\$11,579	\$11,705	\$16,443	\$13,217
Total Participants (see below)*	\$12,800			\$11,705	\$16,443	\$13,217
YOUTH						
Placement in Employment or Education	68.0%	86.2%	76.2%	78.3%	65.9%	75.9%
Attainment of a Degree or Certificate	52.0%	73.1%	68.8%	90.9%	78.9%	80.6%
Literacy and Numeracy Gains	41.6%	100.0%	55.6%	33.3%	78.6%	66.7%
Total Participants (see below)*	37.0%				370	370
	29.6%					

Comments: "Total Participants" obtained from KANSASWORKS online annual report, Table M - Participation Levels. This report shows total WIA participants for the program year. The KANSASWORKS online annual report does not show new participants per quarter. Performance measure data obtained from the KANSASWORKS online quarterly reports for 9/30/08, 12/31/08, 3/31/09, and 6/30/09. Performance data pulled on 7/9/09.

Report completed by: Sharon Beyer, Senior Operations Director 7-9-09

Report Completed By: **Date:**

* Total Participants: Enter the total number of participants in the 1st Qtr. For each of the remaining quarters, enter only the NEW participants.

LOCAL AREA REPORT: Expenditures

In the table, information need only be entered in the blue highlighted cells.

Local Area No.	Local Area Name	Program Year	State Board Meeting
II	Heartland Works, Inc.	2008	07/22/09

	Total Beginning Funds Available	Total Funds Expended	Percent of Funds Expended	Total Served	Cost per Person Served	Expenditures for Client Training/Support **	Percent Spent on Client Training/Support	Expenditures for Client Training/Support (excluding adm. costs)	Percent spent on Client Training/Support (excluding adm. costs)	Total Funds Available
Administration	\$624,143	\$289,049	46.3%							\$335,093.65
Adult & Dislocated Worker	\$2,504,843	\$1,363,784	54.4%	707	\$1,928.97	\$587,770	43.10%	\$460,918	33.80%	\$1,141,059.77
Youth	\$1,309,746	\$987,146	75.4%	370	\$2,667.96	\$741,788	75.14%	\$362,520	36.72%	\$322,600.11
Total	\$4,438,732.46	\$2,639,978.93	59.5%	1,077	\$2,451.23	\$1,329,557.64	50.36%	\$823,438.46	31.19%	\$1,798,753.53

	Funds Carried Forward From Previous PY(s)
Administration	\$139,589
Adult & Dislocated Worker	\$239,416
Youth	\$338,235
Total	\$717,240.46

** 35% goal per State Policy 3-28-00 Minimum Spending Percentages for Training

Comments:

"Total Served" obtained from KANSASWORKS online annual report, Table M (Participation Levels) and represents total WIA enrollments from 7/1/08 to 6/30/09. Total Served does NOT include Summer Youth participants funded by stimulus money. "Total Served" numbers pulled on 7/8/09. Expenditures are through 5/31/09. Final expenditure reports for 6/30/09 are not available as Heartland Works is still in the process of closing books for 6/30/09 and making final accruals. The Admin and Adult & DW categories include stimulus funds & expenditures as the number served includes stimulus enrollments. The youth category includes WIA formula funds & expenditures only. Youth stimulus funds as of 5/31/09 are: Available = \$1124092.00; Total Expended = \$50041.60 (4.46%); Client Expenditures = 0.00 (client expenditures start in June). As of 6/30/09, Heartland Works had 335 stimulus youth fully active in KW (does not include those in pending status). Expenditures ties back to the final monthly reports submitted to Bill Murray – in this case reports submitted for 5/31/09. However, I do have to run separate internal reports to get the direct client and "training expenditures".

Report Completed By: Phyllis McCune

Date: 7/10/2009

LOCAL AREA REPORT: Demand Occupations

Local Area No.	Local Area Name	Program Year	State Board Meeting
II	Heartland Works, Inc.	2008	07/22/09

	Percentage Goal	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr			YTD	
		Percent in Training (Qtr 1)	No. In Training (Qtr 1)	No. Completed Training (Qtr 1)	Percent in Training (Cumulative)	No. In Training (Qtr 2)	No. Completed Training (Qtr 2)	Percent in Training (Cumulative)	No. In Training (Qtr 3)	No. Completed Training (Qtr 3)	Percent in Training (Cumulative)	No. In Training (Qtr 4)	No. Completed Training (Qtr 4)	In Training	Completed Training
Individuals Trained														Total No.	Total No.
Total individuals in current quarter			271	21		13	95		125	16		47	61	456	193
Demand Occupations*														Percent	Number
Management	0%	0.0%			0.0%			0.0%			0.2%	1	1	0.2%	1
Business/Financial	0%	0.0%			0.0%			0.0%			0.2%	1	1	0.2%	1
Computer/Mathematical	1%	1.1%	3	1	1.1%	1		2.0%	5		1.8%		1	1.8%	3
Architecture/Engineer	4%	4.8%	13	12	4.6%			3.2%			2.9%			2.9%	12
Life/Phy/Social Sci	1%	0.7%	2		0.7%			0.5%			0.7%	1	1	0.7%	1
Arts/Design/Media	1%	0.4%	1		0.4%			0.2%			0.2%			0.2%	0
Hlthcare Practitioners	85%	86.3%	234		86.6%	12	91	82.2%	90	8	80.5%	31	45	80.5%	144
Hlthcare Support	0%	0.4%	1		0.4%	1		0.7%	2	1	1.1%	2		1.1%	2
Sales & Related	1%	1.1%	3	3	1.1%			0.7%			0.7%			0.7%	3
Office & Admin Support	1%	0.7%	2		0.7%			1.2%	3		1.3%	1	3	1.3%	3
Construction/Extraction	2%	2.2%	6	1	2.1%			2.7%	5		3.1%	3	3	3.1%	4
Installation & Mainten.	1%	0.7%	2		0.7%	1		2.0%	6		2.0%	1	1	2.0%	2
Production	1%	0.4%	1	1	0.4%			0.2%			0.2%			0.2%	1
Transportation	2%	1.1%	3	3	1.4%	1	1	4.4%	14	7	5.3%	6	5	5.3%	16
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
Non-Demand Occupations															
Other Occupations		0.0%			0.0%			0.0%			0.0%			0.0%	0
Goals must total 100%	100%														

* List prepared per Workforce Study Task Force Action Plan adopted by State Board June 25, 2008.

Comments: Demand occupations are organized by O*NET Job Families. Training data pulled from HWI case management system (RAM).

Report Completed By: Sharon Beyer, Senior Operations Director

Date: 7/9/2009