

LOCAL AREA REPORT: Highlights

Local Area No.

II

Local Area Name

Heartland Works, Inc.

Program Year

2008

State Board Meeting

10/28/09

List highlights in the Local Area, such as new initiatives, collaborative partnerships, etc.

ARRA Investment in Youth Pays Off

The 2009 American Recovery & Reinvestment Act's investment in youth summer employment had a wonderful impact on the lives of economically disadvantaged youth in Northeast Kansas. With the help of ARRA funding and over 120 worksites, Heartland Works, Inc. helped over 350 economically disadvantaged youth with employment barriers obtain a summer job. Under the supervision of worksite supervisors and HWI Summer Youth Counselors, our youth:

- Earned a paycheck.
- Improved their work readiness skills.
- Learned a new job.
- Developed a work history.
- Worked with a mentor.

When asked about why the summer jobs program was important, our youth replied with the following:

"It gives kids opportunities and helps develop lifelong skills." – Darius S.

"It helps make a connection with kids and allows a person to make money and enjoy doing it." – Covier C.

"It helps unemployed youth find employment and learn helpful work ethics." – Jerry D.

"It keeps me out of trouble and keeps my mind focused; teaching me what a real job will be like. It helps me a lot." – Barbara H.

"It allows kids to find jobs in a tough time and teaches them the necessary skills for future jobs." – Nathaniel M.

"If it wasn't for this program, I would not be able to do things I need to do, like clothes shopping and school shopping. This is important to me." – Kiah T.

These sentiments are just a few of the responses we received and they clearly illustrate the impact this program had on their lives. HWI continues to utilize ARRA summer stimulus funding to work with out-of-school youth on into program year 2009.

Report completed by: Arlene Ockwood, Senior Training & Development Director

Date: 7/9/2009

User tip: To return while inside a cell, hit and hold "Alt" key, then hit "Enter."

LOCAL AREA REPORT: Kansas WORKReady! Certificates

Local Area No. II	Local Area Name Heartland Works, Inc.	Program Year 2008	State Board Meeting 10/28/09
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	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
Pre-Certificate Data					
New WIN Registrants	78	74	146	225	523
Study Hours	176	179	353	502	1210
Certificates Issued					
Gold Certificates	12	9	23	46	90
Silver Certificates	10	29	38	42	119
Bronze Certificates	2	2	7	14	25
Total Certificates Issued	24	40	68	102	234

Comments: The WIN numbers come directly from the reports within the WIN program.
The WORKReady! numbers come from an internal spreadsheet used to track all certificates given out.

Report Completed By: Candace Molzhon, Commerce Regional Operations Mgr

Date: 7/7/2009

LOCAL AREA REPORT: Performance

Local Area No.	Local Area Name	Program Year	State Board Meeting
II	Heartland Works, Inc.	2008	10/28/09

	Goal	1st Qtr	Numerator	2nd Qtr	3rd Qtr	4th Qtr	YTD
	Sanction		Denominator				
ADULT							
Entered Employment Rate	83.0%		33				
	66.4%	91.7%	36	94.9%	87.3%	91.3%	91.2%
Employment Retention Rate	89.5%		192				
	71.6%	93.7%	205	96.6%	87.8%	95.3%	93.8%
Average Six Months Earnings	\$12,500		\$3,198,840				
	\$10,000	\$16,748	191	\$13,693	\$16,486	\$19,757	\$17,005
Total Participants (see below)*	---		---				555
DISLOCATED WORKER							
Entered Employment Rate	90.0%		8				
	72.0%	88.9%	9	100.0%	88.9%	83.3%	88.6%
Employment Retention Rate	92.0%		5				
	73.6%	100.0%	5	100.0%	100.0%	77.8%	93.5%
Average Six Months Earnings	\$16,000		\$69,947				
	\$12,800	\$13,989	5	\$11,579	\$11,705	\$16,443	\$13,217
Total Participants (see below)*	---		---				213
YOUTH							
Placement in Employment or Education	68.0%		25				
	54.4%	86.2%	29	76.2%	78.3%	68.3%	76.6%
Attainment of a Degree or Certificate	52.0%		19				
	41.6%	73.1%	26	68.8%	90.9%	78.4%	80.3%
Literacy and Numeracy Gains	37.0%		4				
	29.6%	100.0%	4	55.6%	33.3%	84.6%	68.8%
Total Participants (see below)*	---		---				380

Comments: Data for this report pulled directly by KANSASWORKS system.

Report Completed By: **Date:**

** Total Participants: Enter the total number of participants in the 1st Qtr. For each of the remaining quarters, enter only the NEW participants.*

LOCAL AREA REPORT: Expenditures

In the table, information need only be entered in the blue highlighted cells.

Local Area No.	Local Area Name	Program Year	State Board Meeting
II	Heartland Works, Inc.	2008	10/28/09

	Total Beginning Funds Available	Total Funds Expended	Percent of Funds Expended	Total Served	Cost per Person Served	Expenditures for Client Training/ Support **	Percent Spent on Client Training/ Support	Expenditures for Client Training/ Support (excluding adm. costs)	Percent spent on Client Training/ Support (excluding adm. costs)	Total Funds Available
Administration	\$624,143	\$325,817	52.2%							\$298,325.31
Adult & Dislocated Worker	\$2,504,843	\$1,458,513	58.2%	768	\$1,899.11	\$623,790	42.77%	\$485,348	33.28%	\$1,046,330.40
Youth	\$1,309,746	\$1,237,697	94.5%	380	\$3,257.10	\$969,358	78.32%	\$468,301	37.84%	\$72,049.08
Total	\$4,438,732.46	\$3,022,027.67	68.1%	1,148	\$2,632.43	\$1,593,148.63	52.72%	\$953,648.54	31.56%	\$1,416,704.79

	Funds Carried Forward From Previous PY(s)
Administration	\$139,589
Adult & Dislocated Worker	\$239,416
Youth	\$338,235
Total	\$717,240.46

** 35% goal per State Policy 3-28-00 Minimum Spending Percentages for Training

Comments:

Final expenditures as of 6/30/09. The Admin, Adult & DW categories include stimulus funds & Expenditures as the number served includes stimulus enrollments. The youth category includes WIA formula funds & expenditures only. Youth stimulus funds as of 6/30/09 are: Available = \$1124092.00; Total expended = \$322,448.89 (28.69%); Client Expenditures = \$220,592.16. Leveraged Resources include: PELL - \$280757.00; WIRED - \$196370.84.

Report Completed By: Phyllis McCune

Date: 10/9/2009

LOCAL AREA REPORT: Demand Occupations

Local Area No. II	Local Area Name Heartland Works, Inc.	Program Year 2008	State Board Meeting 10/28/09
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	Percentage Goal	1st Qtr		2nd Qtr		3rd Qtr		4th Qtr		YTD					
		Percent in Training (Qtr 1)	No. In Training (Qtr 1)	No. Completed Training (Qtr 1)	Percent in Training (Cumulative)	No. In Training (Qtr 2)	No. Completed Training (Qtr 2)	Percent in Training (Cumulative)	No. In Training (Qtr 3)	No. Completed Training (Qtr 3)	Percent in Training (Cumulative)	No. In Training (Qtr 4)	No. Completed Training (Qtr 4)	In Training	Completed Training
Individuals Trained													Total No.	Total No.	
Total individuals in current quarter			277	21		13	97		126	18		52	138	468	274
Demand Occupations*														Percent	Number
Management	0%	0.0%			0.0%			0.0%			0.2%	1	1	0.2%	1
Business/Financial	0%	0.0%			0.0%			0.0%			0.2%	1		0.2%	0
Computer/Mathematical	1%	1.1%	3	1	1.0%		1	1.9%	5		1.7%		2	1.7%	4
Architecture/Engineer	4%	4.7%	13	12	4.5%			3.1%			2.8%			2.8%	12
Life/Phy/Social Sci	1%	0.7%	2		0.7%			0.5%			0.6%	1	3	0.6%	3
Arts/Design/Media	1%	0.4%	1		0.3%			0.2%			0.2%			0.2%	0
Hlthcare Practitioners	85%	85.6%	237		85.9%	12	93	81.5%	90	10	79.9%	35	104	79.9%	207
Hlthcare Support	0%	0.4%	1		0.3%		1	0.7%	2	1	1.1%	2		1.1%	2
Sales & Related	1%	1.1%	3	3	1.0%			0.7%			0.6%			0.6%	3
Office & Admin Support	1%	0.7%	2		0.7%			1.2%	3		1.3%	1	3	1.3%	3
Construction/Extraction	2%	2.2%	6	1	2.1%			2.4%	4		2.8%	3	5	2.8%	6
Installation & Mainten.	1%	1.8%	5		1.7%		1	3.1%	8		3.0%	1	8	3.0%	9
Production	1%	0.4%	1	1	0.3%			0.2%			0.2%			0.2%	1
Transportation	2%	1.1%	3	3	1.4%	1	1	4.3%	14	7	5.3%	7	12	5.3%	23
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
Non-Demand Occupations															
Other Occupations		0.0%			0.0%			0.0%			0.0%			0.0%	0
Goals must total 100%	100%														

** List prepared per Workforce Study Task Force Action Plan adopted by State Board June 25, 2008.*

Comments: Demand occupations are organized by O*NET Job Families. Training data pulled from HWI case management system (RAM).

Report Completed By: Sharon Beyer, Senior Operations Director

Date: 10/13/2009