

LOCAL AREA REPORT: Highlights

Local Area No.

2

Local Area Name

Heartland Works, Inc.

Program Year

PY'09

State Board Meeting

10/28/09

List highlights in the Local Area, such as new initiatives, collaborative partnerships, etc.

Our integrated Business Teams continue to provide customized employer services such as applicant management and employer seminars on labor market information. Employers have combined JobFit and WorkKeys to assist them in hiring the best possible job candidate.

There has been an increase in employer's interest in the customized workshops our Business Consultants provide. Most often requested topics include Attitudes of Winning Employees, On the Job Efficiency, What is your Mission? Personal Visioning, and Managing the Millennial Generation. Our Business Consultants research and develop workshop topics as requested by employers to meet their specific need.

In our Topeka WFC, we now have 4 UI dedicated computer stations and 2 UI employees to assist unemployed customers with their online UI applications.

Department of Commerce received an ARRA grant which has provided 5 additional staff (2 - Topeka, 1 each in Lawrence, Manhattan and JC) and also additional testing computers in these Workforce Centers. Commerce is also in the process of hiring 1 REA (Reemployment Assessment) staff person for the Topeka WFC.

Home Depot is utilizing the TWFC for their hiring needs for the new Topeka distribution center. Home Depot's hiring process will continue through November.

Report completed by: Arlene Ockwood, HWI Senior Training & Development Director

Date: 10/12/2009

User tip: To return while inside a cell, hit and hold "Alt" key, then hit "Enter."

LOCAL AREA REPORT: Kansas WORKReady! Certificates

Local Area No. 2	Local Area Name Heartland Works, Inc.	Program Year PY'09	State Board Meeting 10/28/09
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	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
Pre-Certificate Data					
New WIN Registrants	257				257
Study Hours	668				668
Certificates Issued					
Gold Certificates	53				53
Silver Certificates	56				56
Bronze Certificates	18				18
Total Certificates Issued	127	0	0	0	127

Comments:

Report Completed By: Candace Molzhon, Regional Operations Manager - Commerce

Date: 10/5/2009

LOCAL AREA REPORT: Performance

Local Area No. 2	Local Area Name Heartland Works, Inc.	Program Year PY'09	State Board Meeting 10/28/09
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	Goal	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
	Sanction					
ADULT						
Entered Employment Rate	83.0%	87.9%	#DIV/0!	#DIV/0!	#DIV/0!	87.9%
	66.4%					
Employment Retention Rate	89.5%	94.2%	#DIV/0!	#DIV/0!	#DIV/0!	94.2%
	71.6%					
Average Six Months Earnings	\$12,500	\$21,628	#DIV/0!	#DIV/0!	#DIV/0!	\$21,628
	\$10,000					
Total Participants	---	1,018				1018
DISLOCATED WORKER						
Entered Employment Rate	90.0%	92.3%	#DIV/0!	#DIV/0!	#DIV/0!	92.3%
	72.0%					
Employment Retention Rate	92.0%	87.5%	#DIV/0!	#DIV/0!	#DIV/0!	87.5%
	73.6%					
Average Six Months Earnings	\$16,000	\$15,850	#DIV/0!	#DIV/0!	#DIV/0!	\$15,850
	\$12,800					
Total Participants	---	211				211
YOUTH						
Placement in Employment or Education	68.0%	52.4%	#DIV/0!	#DIV/0!	#DIV/0!	52.4%
	54.4%					
Attainment of a Degree or Certificate	52.0%	31.3%	#DIV/0!	#DIV/0!	#DIV/0!	31.3%
	41.6%					
Literacy and Numeracy Gains	37.0%	42.9%	#DIV/0!	#DIV/0!	#DIV/0!	42.9%
	29.6%					
Total Participants	---	276				276

Comments: 1st Qtr PY09 performance data and total participants extracted directly from KANSASWORKS. LAll is currently researching youth outcomes data entry in KANSASWORKS to determine if all outcomes have been reported in the system. Any required updates will be made prior to the completion of the next quarter.

Report Completed By: Sharon Beyer, HWI Senior Operations Director

Date:

LOCAL AREA REPORT: Expenditures

In the table, information need only be entered in the blue highlighted cells.

Local Area No.	Local Area Name					Program Year	State Board Meeting						
2	Heartland Works, Inc.					PY'09	10/28/09						
	Current Allocation + Carry In & Additional Funds	Other Expenditures	Training and Support Expenditures per Policy 3-28			Percent Spent on Training w/Staff and Overhead** (Goal = 35% of Formula)	Percent Spent on Participant Training Excluding Staff and Overhead	Percent Spent for ARRA Training	Total Funds Expended	Percent of Funds Expended	Total Participants Served	Cost per Participant Served (Formula and ARRA combined)	Balance Remaining
			Training Related Operational Expenditures	Participant Training/ Supportive Services Expenditures	Total Training Expenditures								
Administration	\$507,024	\$73,826	N/A	N/A	\$0.00				\$73,826	14.6%			\$433,198
Adult	\$753,685	\$110,161	\$17,456	\$72,427	\$89,883				\$200,045	26.5%	1018	\$243.15	\$553,640
Adult ARRA	\$335,713	\$7,916	\$1,406	\$38,158	\$39,565				\$47,480	14.1%			\$288,232
Dislocated Worker	\$447,455	\$61,169	\$7,420	\$3,130	\$10,550				\$71,719	16.0%	211	\$588.30	\$375,736
Dislocated Worker ARRA	\$525,868	\$6,480	\$1,549	\$44,385	\$45,934				\$52,414	10.0%			\$473,454
A & DW Totals	\$2,062,719	\$185,726	\$27,831	\$158,100	\$185,931	37.0%	27.8%	85.6%	\$371,657	18.0%	1,229	\$302.41	\$1,691,062
Youth	\$933,977	\$153,735		\$142,170					\$295,905	31.7%	276	\$1,072.12	\$638,072
Youth ARRA	\$801,643	\$48,634		\$380,144					\$428,779	53.5%	364	\$1,177.96	\$372,864
Youth Totals	\$1,735,620	\$202,369		\$522,315					\$724,684	41.8%	640	\$1,132.32	\$1,010,936
Total	\$4,305,364	\$461,921	\$27,831	\$680,415	\$185,931				\$1,170,167	27.2%	1,869		\$3,135,197
OPTIONAL	PELL	WIRED	<Enter Source>	<Enter Source>	Total	**35% goal per State Policy 3-28 Minimum Spending Percentage for Training							
Leveraged Training Funds	\$388,317	\$10,649			\$398,966								

Comments:

Expenditures as of 9/30/09.

Report Completed By: Phyllis McCune, HWI Senior Finance Director

Date: 10/14/2009

LOCAL AREA REPORT: Demand Occupations

Local Area No. 2

 Local Area Name Heartland Works, Inc.

 Program Year PY'09

 State Board Meeting 10/28/09

	Percentage Goal	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr			YTD	
		Percent in Training (Qtr 1)	No. In Training (Qtr 1)	No. Completed Training (Qtr 1)	Percent in Training (Cumulative)	No. In Training (Qtr 2)	No. Completed Training (Qtr 2)	Percent in Training (Cumulative)	No. In Training (Qtr 3)	No. Completed Training (Qtr 3)	Percent in Training (Cumulative)	No. In Training (Qtr 4)	No. Completed Training (Qtr 4)	In Training	Completed Training
Individuals Trained													Total No.	Total No.	
Total individuals in current quarter			403	13		0	0		0	0		0	0	403	13
Demand Occupations*													Percent	Number	
Business/Financial	1%	0.2%	1		0.2%			0.2%			0.2%			0.2%	0
Computer/Mathmatical	2%	2.0%	8		2.0%			2.0%			2.0%			2.0%	0
Architecture/Engineering	2%	2.2%	9		2.2%			2.2%			2.2%			2.2%	0
Life/Phys/Social Science	1%	0.2%	1		0.2%			0.2%			0.2%			0.2%	0
Education/Training/Library	1%	0.0%			0.0%			0.0%			0.0%			0.0%	0
Art Design	1%	0.2%	1	1	0.2%			0.2%			0.2%			0.2%	1
Healthcare Practitioners	70%	77.9%	314	5	77.9%			77.9%			77.9%			77.9%	5
Healthcare Support	2%	1.2%	5	1	1.2%			1.2%			1.2%			1.2%	1
Office/Admin Support	1%	0.5%	2		0.5%			0.5%			0.5%			0.5%	0
Construction/Extraction	2%	3.5%	14		3.5%			3.5%			3.5%			3.5%	0
Installation/Maintenance	10%	7.9%	32		7.9%			7.9%			7.9%			7.9%	0
Production	2%	0.2%	1		0.2%			0.2%			0.2%			0.2%	0
Transportation	5%	3.7%	15	6	3.7%			3.7%			3.7%			3.7%	6
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
Non-Demand Occupations															
Other Occupations		0.0%			0.0%			0.0%			0.0%			0.0%	0
Goals must total 100%	100%														

** List prepared per Workforce Study Task Force Action Plan adopted by State Board June 25, 2008.*

Comments: Demand occupations are organized by O*NET Job Families. Training data pulled from HWI case management system (RAM).

Report Completed By: Sharon Beyer, HWI Senior Operations Director

Date: 10/14/2009