

## LOCAL AREA REPORT: Highlights

Local Area No.

II

Local Area Name

Heartland Works, Inc.

Program Year

2009

State Board Meeting

01/21/10

List highlights in the Local Area, such as new initiatives, collaborative partnerships, etc.

On October 1, Heartland Works, Inc. was awarded a contract with the Kansas Department of Social and Rehabilitation Services to provide employment and training services to food assistance recipients in Shawnee and Geary counties. In the FACET (Food Assistance Connection to Employment & Training) program, Employment and Training Specialists coordinate all Workforce Center services for SRS customer referrals.

HD Video Conferencing equipment is in the process of being installed in the Topeka, Lawrence and Junction City Workforce Centers, offering a more efficient manner of conducting long distance meetings and training sessions.

Our Business Consultants have provided customized workshops for both Chamber and employer retreats. "Managing the Millennial Generation" and "Change in the Workplace" are two of the most frequently requested workshops.

Heartland Works, Inc. submitted a Health Care Sector & Other High Growth & Emerging Industries grant proposal to DOL. This grant would assist job seekers find employment and continuously upgrade their skills in health-related occupations.

Report completed by: Arlene Ockwood, Senior Training & Development Director

Date: 1/14/2010

*User tip: To return while inside a cell, hit and hold "Alt" key, then hit "Enter."*

## LOCAL AREA REPORT: Kansas WORKReady! Certificates

<b>Local Area No.</b> II	<b>Local Area Name</b> Heartland Works, Inc.	<b>Program Year</b> 2009	<b>State Board Meeting</b> 01/21/10
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	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
<b>Pre-Certificate Data</b>					
New WIN Registrants	257	356			613
<b>Certificates Issued</b>					
Gold Certificates	53	34			87
Silver Certificates	56	37			93
Bronze Certificates	18	9			27
<b>Total Certificates Issued</b>	127	80	0	0	207

**Comments:**

**Report Completed By:**

**Date:**

## LOCAL AREA REPORT: Performance

<b>Local Area No.</b>	<b>Local Area Name</b>	<b>Program Year</b>	<b>State Board Meeting</b>
II	Heartland Works, Inc.	2009	01/21/10

	Goal	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
	Sanction					
<b>ADULT</b>						
Entered Employment Rate	83.0%					
	66.4%	87.9%	80.0%	#DIV/0!	#DIV/0!	85.4%
Employment Retention Rate	89.5%					
	71.6%	93.6%	91.3%	#DIV/0!	#DIV/0!	93.1%
Average Six Months Earnings	\$12,500					
	\$10,000	\$21,628	\$16,245	#DIV/0!	#DIV/0!	\$20,530
Total Participants	---	1,177	1,620			2797
<b>DISLOCATED WORKER</b>						
Entered Employment Rate	90.0%					
	72.0%	100.0%	93.8%	#DIV/0!	#DIV/0!	96.6%
Employment Retention Rate	92.0%					
	73.6%	87.5%	93.3%	#DIV/0!	#DIV/0!	91.3%
Average Six Months Earnings	\$16,000					
	\$12,800	\$15,850	\$12,939	#DIV/0!	#DIV/0!	\$13,910
Total Participants	---	229	172			401
<b>YOUTH</b>						
Placement in Employment or Education	68.0%					
	54.4%	61.9%	59.3%	#DIV/0!	#DIV/0!	60.4%
Attainment of a Degree or Certificate	52.0%					
	41.6%	46.2%	55.6%	#DIV/0!	#DIV/0!	51.6%
Literacy and Numeracy Gains	37.0%					
	29.6%	85.7%	44.4%	#DIV/0!	#DIV/0!	62.5%
Total Participants	---	278	20			298

**Comments:**

**Report Completed By:** Christine Bohannon

**Date:** 1/10/2010

**LOCAL AREA REPORT: Expenditures**

In the table, information need only be entered in the blue highlighted cells.

Local Area No.	Local Area Name					Program Year	State Board Meeting						
II	Heartland Works, Inc.					2009	01/21/10						
	Current Allocation + Carry In & Additional Funds	Other Expenditures	Training Related Operational Expenditures	Participant Training/ Supportive Services Expenditures	Total Training Expenditures	Percent Spent on Training w/Staff and Overhead	Policy 3-28** Percent Spent on Participant Training Excluding Staff and Overhead	Percent Spent for ARRA Training	Total Funds Expended	Percent of Funds Expended	Total Participants Served	Cost per Participant Served (Formula and ARRA combined)	Balance Remaining
Administration	\$507,024	\$149,637	N/A	N/A	\$0.00				\$149,637	29.5%			\$357,388
Adult	\$753,685	\$204,693	\$27,491	\$119,074	\$146,565				\$351,258	46.6%	2797	\$197.62	\$402,427
Adult ARRA	\$335,713	\$47,758	\$5,824	\$147,908	\$153,732				\$201,490	60.0%			\$134,223
Dislocated Worker	\$447,455	\$119,862	\$13,496	\$3,270	\$16,766				\$136,628	30.5%	401	\$777.94	\$310,827
Dislocated Worker ARRA	\$525,868	\$41,981	\$5,656	\$127,689	\$133,345				\$175,325	33.3%			\$350,542
<b>A &amp; DW Totals</b>	<b>\$2,062,719</b>	<b>\$414,293</b>	<b>\$52,467</b>	<b>\$397,941</b>	<b>\$450,408</b>	<b>33.5%</b>	<b>25.1%</b>	<b>76.2%</b>	<b>\$864,701</b>	<b>41.9%</b>	<b>3,198</b>	<b>\$270.39</b>	<b>\$1,198,019</b>
Youth	\$933,977	\$267,491		\$256,633					\$524,123	56.1%	298	\$1,758.80	\$409,854
Youth ARRA	\$801,643	\$61,380		\$454,465					\$515,845	64.3%	386	\$1,336.39	\$285,798
<b>Youth Totals</b>	<b>\$1,735,620</b>	<b>\$328,871</b>		<b>\$711,098</b>					<b>\$1,039,969</b>	<b>59.9%</b>	<b>684</b>	<b>\$1,520.42</b>	<b>\$695,651</b>
<b>Total</b>	<b>\$4,305,364</b>	<b>\$892,800</b>	<b>\$52,467</b>	<b>\$1,109,039</b>	<b>\$450,408</b>				<b>\$2,054,306</b>	<b>47.7%</b>	<b>3,882</b>		<b>\$2,251,058</b>
<b>OPTIONAL</b>	WIRED	PELL	<Enter Source>	<Enter Source>	Total	**40% goal per State Policy 3-28 Training Expenditure Monitoring Policy. If less than 35% or greater than 45%, a narrative must be attached explaining why benchmark was not attained or how it was exceeded.							
Leveraged Training Funds	\$51,075	\$645,492			\$696,566								

**Comments:**

The above represents figures for the period 7/1/09 through 12/31/09 (current PY09 only). As of 12/31/09, Heartland Works percentage of direct participant training expenditures for the Adult & DW formula was 25%. Heartland Works has reworked its entire budget to meet the 40% limit, however, it takes time for the field staff to adjust and the biggest enrollment period for the year had already passed in August/September by the time the 40% limit was implemented.

Report Completed By:

Date:

## LOCAL AREA REPORT: Demand Occupations

**Local Area No.** II
     
 **Local Area Name** Heartland Works, Inc.
     
 **Program Year** 2009
     
 **State Board Meeting** 01/21/10

	1st Qtr				2nd Qtr			3rd Qtr			4th Qtr			YTD	
	Percentage Goal	Percent in Training (Qtr 1)	No. In Training (Qtr 1)	No. Completed Training (Qtr 1)	Percent in Training (Cumulative)	No. In Training (Qtr 2)	No. Completed Training (Qtr 2)	Percent in Training (Cumulative)	No. In Training (Qtr 3)	No. Completed Training (Qtr 3)	Percent in Training (Cumulative)	No. In Training (Qtr 4)	No. Completed Training (Qtr 4)	In Training	Completed Training
<b>Individuals Trained</b>															
Total individuals in current quarter			404	20		44	29		0	0		0	0	448	49
<b>Demand Occupations*</b>														<b>Percent</b>	<b>Number</b>
Business/Financial	1%	0.2%	1		0.2%			0.2%			0.2%			0.2%	0
Computer/Mathematical	2%	2.0%	8		3.1%	6		3.1%			3.1%			3.1%	0
Architecture/Engineering	2%	2.0%	8		2.2%	2	1	2.2%			2.2%			2.2%	1
Life/Phys/Social Science	1%	0.2%	1	1	0.2%			0.2%			0.2%			0.2%	1
Education/Training/Library	1%	0.0%			0.0%			0.0%			0.0%			0.0%	0
Art Design	1%	0.2%	1	1	0.2%			0.2%			0.2%			0.2%	1
Healthcare Practitioners	70%	76.7%	310	6	71.7%	11	19	71.7%			71.7%			71.7%	25
Healthcare Support	2%	1.5%	6	1	2.0%	3	1	2.0%			2.0%			2.0%	2
Office/Admin Support	1%	0.7%	3		0.7%			0.7%			0.7%			0.7%	0
Construction/Extraction	2%	2.7%	11	1	2.9%	2		2.9%			2.9%			2.9%	1
Installation/Maintenance	10%	9.4%	38		9.8%	6	1	9.8%			9.8%			9.8%	1
Production	2%	0.2%	1		1.1%	4		1.1%			1.1%			1.1%	0
Transportation	5%	4.0%	16	10	5.8%	10	7	5.8%			5.8%			5.8%	17
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
<b>Non-Demand Occupations</b>															
Other Occupations		0.0%			0.0%			0.0%			0.0%			0.0%	0
<b>Goals must total 100%</b>	<b>100%</b>														

*\* List prepared per Workforce Study Task Force Action Plan adopted by State Board June 25, 2008.*

**Comments:** Demand occupations are organized by O\*NET Job Families. Training data pulled from HWI case management system (RAM).

**Report Completed By:** Sharon Beyer, Senior Operations Director

**Date:** 1/14/2010