

## LOCAL AREA REPORT: Highlights

Local Area No.

I

Local Area Name

Kansas WorkforceONE

Program Year

2010

State Board Meeting

07/27/11

List highlights in the Local Area, such as new initiatives, collaborative partnerships, etc.

The workforce system in KS Local Area I continues to implement innovative ways to conduct business in a timely and efficient manner. Job Search and Career Success Workshops are scheduled with staff utilizing the High Definition Audio/Visual units to deliver each workshop to participants attending in one or more of the 7 Local Area I offices with remote capability. This has provided an opportunity to regularly deliver the service even if only one or two participants may be available in any one location. 74 individuals have participated in these workshops during the months of May and June. It is estimated that the local area has realized a cost savings of around \$1500. in instructor salaries because of the remote delivery of these workshops.

It is believed that the Career Success Workshops are proving to be a positive factor in the Local Area's ninety plus percent performance level in job retention for both Adults and Dislocated Workers. During the 5 hour workshop, participants are introduced to various elements of soft-skills development such as "An Employers Perspective" which includes workplace ethics (showing up to work on time - honesty - an employers cost to employ an individual, etc.); "Effective Communication"; "Workplace Etiquette" (external and internal); and "Customer Service". It is interesting to note that feedback from participants reveal that many of them feel that the Workplace Ethics and Effective Communication sections of the workshop were the most enlightening to them.

Local Area I has added a significant number of new trainees in the Healthcare and Energy sectors and anticipate that the trend will continue for the next year or so. The Local Area is seeing an increase in requests for Job Fairs in Central and Western Kansas.

Following is an email received from a Local Area I employer helped by the KANSASWORKS system Job Fair process:

THANK YOU! THANK YOU! THANK YOU!

Yesterday's Job Fair was a complete success! As it was our first ever experience with an event such as this we didn't know exactly what to expect. What we received was above and beyond our expectations. Wow! 45 applicants! Of those applicants, our need for 8 employees immediately will be met, and we are extremely confident that the additional 24 positions we are projecting to need in the near future will also be filled from this pool of applicants.

Joe, I want to thank you for bringing the RV to Concordia. Not only were you able to aid applicants, but it also brought a great deal of attention to the KSWorks programs and to Alstom. In fact, as I was coming back from lunch just a few minutes ago I was listening to a local radio broadcast called "Think About It" (sponsored by our Cloud County Economic Development Corp, or CloudCorp) and they were talking about Alstom, the job fair and the RV. We made an impact in the community yesterday in a bigger way than I realized.

Tucky....I enjoyed getting to know you and your staff, and becoming more familiar with programs offered thru KSWorks. You were all very professional and made the job fair process flow smoothly. It was a very rewarding experience, and I'm hoping Republic County can make something happen during the NCK Free Fair in August. (Tuckey, please share this with Stacy and Dennis)

Thanks again to everyone for their help and support! You have gained a true "cheerleader" KSWorks program - thanks to your efforts here in Concordia.

Report completed by: Robert L. Dalke

Date: 7/21/2011

*User tip: To return while inside a cell, hit and hold "Alt" key, then hit "Enter."*

## LOCAL AREA REPORT: Kansas WORKReady! Certificates

<b>Local Area No.</b> I	<b>Local Area Name</b> Kansas WorkforceONE	<b>Program Year</b> 2010	<b>State Board Meeting</b> 07/27/11
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	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
<b>Pre-Certificate Data</b>					
New WIN Registrants	320	393	331		1044
<b>Certificates Issued</b>					
Platinum Certificates	0	3	0	0	3
Gold Certificates	52	163	59	58	332
Silver Certificates	64	293	144	89	590
Bronze Certificates	12	131	27	19	189
<b>Total Certificates Issued</b>	128	590	230	166	1114

Comments:

Report Completed By:

Date:

## LOCAL AREA REPORT: Performance

Local Area No.	Local Area Name	Program Year	State Board Meeting				
I	Kansas WorkforceONE	2010	07/27/11				
	Goal Sanction	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	Meeting, Exceeding, or Failing
ADULT							
Entered Employment Rate	70.0% 56.0%	75.0%	71.7%	63.5%	75.6%	70.2%	Exceeding
Employment Retention Rate	84.0% 67.2%	98.9%	93.2%	89.7%	85.1%	92.4%	Exceeding
Average Six Months Earnings	\$12,500 \$10,000	\$23,495	\$22,994	\$15,511	\$12,434	\$20,252	Exceeding
Total Participants	---	324	42	95	148	609	
DISLOCATED WORKER							
Entered Employment Rate	80.0% 64.0%	97.6%	84.6%	81.4%	91.3%	88.8%	Exceeding
Employment Retention Rate	87.0% 69.6%	87.5%	96.1%	97.7%	97.2%	95.5%	Exceeding
Average Six Months Earnings	\$15,700 \$12,560	\$14,550	\$14,314	\$12,962	\$15,316	\$14,231	Meeting
Total Participants	---	265	36	43	22	366	
YOUTH							
Placement in Employment or Education	64.0% 51.2%	66.7%	40.0%	64.0%	65.4%	63.5%	Meeting
Attainment of a Degree or Certificate	52.0% 41.6%	50.0%	100.0%	52.0%	56.5%	57.1%	Exceeding
Literacy and Numeracy Gains	42.0% 33.6%	#DIV/0!	0.0%	66.7%	50.0%	45.5%	Exceeding
Total Participants	---	165	15	13	18	211	

Comments:

**Legend**

	Exceeding
	Meeting
	Failing

Report Completed By: Cindy L. Nau

Date: 7/6/2011

**LOCAL AREA REPORT: Expenditures**

In the table, information need only be entered in the blue highlighted cells.

Local Area No.	Local Area Name					Program Year	State Board Meeting						
1	Kansas WorkforceONE					2010	07/27/11						
	Current Allocation + Carry In & Additional Funds	Other Expenditures	Training Related Operational Expenditures	Participant Training/ Supportive Services Expenditures	Total Training Expenditures	Percent Spent on Training w/Staff and Overhead	Policy 3-28** Percent Spent on Participant Training Excluding Staff and Overhead	Percent Spent for ARRA Training	Total Funds Expended	Percent of Funds Expended	Total Participants Served	Cost per Participant Served (Formula and ARRA combined)	Balance Remaining
Administration	\$128,274	\$95,427	N/A	N/A	\$0.00				\$95,427	74.4%			\$32,847
Adult	\$473,988	\$201,204	\$143,429	\$51,322	\$194,752				\$395,955	83.5%	609	\$684.62	\$78,033
Adult ARRA	\$20,977	\$0	\$0	\$20,977	\$20,977				\$20,977	100.0%			\$0
Dislocated Worker	\$526,839	\$202,173	\$144,822	\$14,766	\$159,588				\$361,761	68.7%	366	\$1,101.54	\$165,078
Dislocated Worker ARRA	\$41,401	\$0	\$0	\$41,401	\$41,401				\$41,401	100.0%			\$0
<b>A &amp; DW Totals</b>	\$1,063,205	\$403,377	\$288,251	\$128,466	\$416,718	46.8%	8.7%	100.0%	\$820,094	77.1%	975	\$841.12	\$243,110
Youth	\$687,059	\$90,136		\$364,417					\$454,553	66.2%	211	\$2,154.28	\$232,506
Youth ARRA	\$188,886	\$34,074		\$154,812					\$188,886	100.0%	491	\$384.70	\$0
<b>Youth Totals</b>	\$875,945	\$124,210		\$519,228					\$643,438	73.5%	702	\$916.58	\$232,506
<b>Total</b>	<b>\$2,067,424</b>	<b>\$623,014</b>	<b>\$288,251</b>	<b>\$647,695</b>	<b>\$416,718</b>				<b>\$1,558,960</b>	<b>75.4%</b>	<b>1,677</b>		<b>\$508,464</b>
<b>OPTIONAL</b>	Pell Grant	ARRA Set-Aside	SESPT	KHPOP	Total	**40% goal per State Policy 3-28 Training Expenditure Monitoring Policy. If less than 35% or greater than 45%, a narrative must be attached explaining why benchmark was not attained or how it was exceeded.							
Leveraged Training Funds	\$243,537	\$294,397	\$194,338	\$143,664	\$875,936								

**Comments:**

100% of all ARRA funding including local and set-aside was utilized for participant pre-vocational and training services. Total percentage of funds including all Adult and Dislocated Worker training grants, ARRA funds, Set-Aside funds and local formula funds expended for participants is 52% for PY2010. KHPOP and SESPT grants have required additional leveraging of Local Formula Funds at the Operations and Service Delivery Area.

Report Completed By: Deb Scheibler

Date: 8/19/2011

## LOCAL AREA REPORT: Demand Occupations

**Local Area No.** I
     
 **Local Area Name** Kansas WorkforceONE
     
 **Program Year** 2010
     
 **State Board Meeting** 07/27/11

	Percentage Goal	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr			YTD	
		Percent in Training (Qtr 1)	No. In Training (Qtr 1)	No. Completed Training (Qtr 1)	Percent in Training (Cumulative)	No. In Training (Qtr 2)	No. Completed Training (Qtr 2)	Percent in Training (Cumulative)	No. In Training (Qtr 3)	No. Completed Training (Qtr 3)	Percent in Training (Cumulative)	No. In Training (Qtr 4)	No. Completed Training (Qtr 4)	In Training	Completed Training
<b>Individuals Trained</b>														<b>Total No.</b>	<b>Total No.</b>
Total individuals in current quarter			562	86		41	68		69	78		150	71	822	303
<b>Demand Occupations*</b>														<b>Percent</b>	<b>Number</b>
Energy	25%	21.0%	118	10	21.6%	12	10	20.5%	8	10	23.4%	54	16	23.4%	46
Health Care	25%	33.8%	190	23	32.5%	6	20	32.3%	21	15	32.0%	46	17	32.0%	75
Manufacturing	30%	21.4%	120	20	21.7%	11	9	22.9%	23	28	21.2%	20	12	21.2%	69
Transportation	6%	10.5%	59	20	10.3%	3	8	10.0%	5	5	8.8%	5	10	8.8%	43
Construction	5%	1.6%	9	2	1.8%	2	3	1.8%	1	7	2.2%	6	2	2.2%	14
Information Technology	4%	5.0%	28	2	4.6%	0	3	4.8%	4	3	5.1%	10	5	5.1%	13
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
		0.0%			0.0%			0.0%			0.0%			0.0%	0
<b>Non-Demand Occupations</b>															
Other Occupations	5%	6.8%	38	9	7.5%	7	15	7.7%	7	10	7.4%	9	9	7.4%	43
<b>Goals must total 100%</b>	<b>100%</b>														

*\* List prepared per Workforce Study Task Force Action Plan adopted by State Board June 25, 2008.*

**Comments:**

**Report Completed By:** Robert L. Dalke

**Date:** 7/21/2011